



PERSONAL INFORMATION



Alina Beatrice Răileanu

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Sex F | Date of birth 07/12/1967 | Nationality Romanian

WORK EXPERIENCE

From 1st of November, 2014

Managing Director of Danubius International Business School

Danubius University from Galati, Bdul. Galati Nr.3, 800654 Galati, Romania

- Coordination of DIBS, analyzing development opportunities, business partnerships management
- Senior Project Manager and/or team member in many European projects

Business or sector Education

From 1st of October 2011

To 31st of October 2014

Managing Director of Continuous Learning Centre

Danubius University from Galati, Bdul. Galati Nr.3, 800654 Galati, Romania

- Coordination, analyze opportunities to develop training activities

From 1st of October 2009

To 30th of October 2011

Lecturer in Informatics

Danubius University from Galati, Bdul. Galati Nr.3, 800654 Galati, Romania

From 25th of March 2007

To 30th of September 2009

Research Assistant in Informatics

Danubius University from Galati, Bdul. Galati Nr.3, 800654 Galati, Romania

From 1st of September 2002

To 24th of March 2007

General Manager

Euroserv SRL, Galati

- Project management and consultancy

From 1st of September 1995

To 31st of August 2002

System Engineer

ELIA SA, Galati

- Web applications – research and development

From 6th of June 1994

To 31st of August 1995

Programmer

Credit Bank SA, Galati branch

- Management of banking software applications

From 1st of July 1991

To 5th of June 1994

System Administrator

“Dunărea de Jos” University of Galati

- Computer Network administration

EDUCATION AND TRAINING

2013 - 2016

PhD

“Dunărea de Jos” University of Galati, Romania

EQF-8

- 2006 - 2010 **Bachelor of Laws**
Danubius University from Galati, Romania

EQF-6
- 1986 - 1991 **Diplomat Engineer - Naval Architecture**
"Dunărea de Jos" University of Galati, Romania

EQF-7
- October 2011 **Manager**
Ttini Smart Ideas SRL, Bucharest, Romania

EQF-6
- November 2009 **Project Manager**
Dotis Trening SRL, Bucharest, Romania

EQF-6
- May 2010 **ECDL Core Certificate 4.0**
European Computer Driving Licence Core – RO052199

EQF-6
- Februarie 2009 **Quality Insurance Consultant, ISO 9001:2008, ISO 19011:2003**
Quality International Consulting SRL, Bucharest, Romania
▪ Third party auditor

EQF-6
- April 2008 **Certified Trainer**
Social Trade SRL, Galati , Romania

EQF-

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
	Replace with name of language certificate. Enter level if known.				
French	B2	B2	B2	B2	B2
	Replace with name of language certificate. Enter level if known.				

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user
Common European Framework of Reference for Languages

- Communication skills**

- Excellent communication skills, team building abilities and strategic management of an international team obtained during the partnership between ELIA SA (the first Internet Service Provider in Galati, Romania), Infobahn International GmbH (Germany) and Cybernet AG (Germany)
- Organisational / managerial skills**

- leadership (currently responsible for a team of 9 people)
 - Project management abilities and practice gained during over 5 years of collaboration with Safe Invest Holding (Austria), since September 2002, as an extraprofessional activity, managing and training over 2.000 sales persons. I also graduated 'Safe Invest Academy' (marketing, management, rhetoric, time management, team building, train the trainers and many others corporate trainings)
- Computer skills**

- Over 20 years experience in IT (Analysis and maintenance of IT system; Participation in IT research-development activities; Implementation of the e-learning software; National Correspondent for studies on Web Accessibility published on EU e-Agenda)
- Driving licence**

- B

ANNEXES

- If demanded